QuickLeads Suite





Babcox Media can help you reach the right audience, with the right message, every time, with our integrated, centralized audience resource and our custom marketing services and solutions.

QuickQuiz

The QuickQuiz Challenge

- Customized online program designed to raise brand awareness and leads.
- The QuickQuiz is a 4-5 question multiple choice test targeting Babcox Media readers and includes an opportunity to win a prize.
- Visitors must register in order to be eligible to win prizes.
- You will receive a detailed report of contact information, demographic information and results from the survey.
- Duration of the quiz is 2 weeks.

QuickQuiz: \$2,000 net.



QuickTrax

Lead Generation

Every month participating Babcox Media brands subscribers will receive instant product and service information emailed directly to their inbox. This direct, lead generating tool is the perfect sponsorship opportunity as you will receive leads from everyone who visits your website and/or requests more information. Your leads will include contact information, full demographic information and are automatically sent to you every week. Sponsorship includes an image, headline, 50-word description and product link.

- * Rate: \$999 to \$2,100 depending on the channel.
- * Contact your Babcox Media sales representative for brand specific pricing

Babcox Media 3550 Embassy Parkway Akron, OH 44333 330-670-1234 • Babcox.com





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QuickContent

Cost Per Lead Program

Babcox Media QUICKCONTENT is a cost per lead program that aggregates a
collection of already produced related subject matter content into a sponsored
approved whitepaper. The sponsor does not create the content unless they wish
to contribute. Each article is gated with a request for information from the reader

 once the information is submitted, the user may download the information, thus
creating a sales contact for the sponsor.

Rate: Depends on scope of project.
Please contact your sales rep to discuss.



QuickCard

Website Traffic Builder & Lead Generator

"QuickCards" offer high-impact exclusive messaging and allows you to speak
directly to our audience by sending your message to up to 10,000 targeted names.
 Following a simple postcard format, you can promote your products, services and
content while driving traffic back to your website. Your leads will include full contact
information and are automatically sent to you every week.

Rate: \$3,550 net delivered to 10,000 email names

- Material Submission, Deadline and Specs
- Main Image: 485w x 510h pixels at 72 dpi resolution in JPEG file format.
- Left Rail Text: Title/Call to Action Headline, 500 character message and unlimited Url's.
- Materials must be submitted at least SEVEN business days prior to the scheduled run date.

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QuickReady

Sales Ready Lead Program

- The Sales Ready Lead Program generates leads by conducting high quality telesales interviews with Babcox Media subscribers. We will do the prospecting and uncover buying opportunities that are aligned with the products and services you offer.
- In addition to finding decision makers, we qualify the need, determine the timeline for purchase and deliver leads for timely follow-up.
- We guarantee a minimum of 25 high-quality exclusive prospects each month. (3 month minimum program)

Project Range: from \$70 to \$120 cost-per lead, depending on criteria.



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